



LA COOPERATIVE  
WELCOOP

*Citizens for health and well-being.*

---

## Values that are embodied by both cooperators and employees

Optimism



Foresight



Expertise



Closeness



“TODAY WE OFFER THE FIRST  
INTEGRATED HEALTH CARE  
PLATFORM IN FRANCE.”



**Thierry Chapusot**  
Chief Executive Officer

“FROM THE START SINCE 1935,  
THE COOPERATIVE HAS  
PROVEN TO BE A PIONEER.”



**Hugues Moreaux**  
Chairman of the Supervisory Board



LA COOPERATIVE  
WELCOOP



**7 Businesses**



**500 M € in 2017**



**12 000 Clients**



**+ 3 800 Cooperator-Pharmacists**



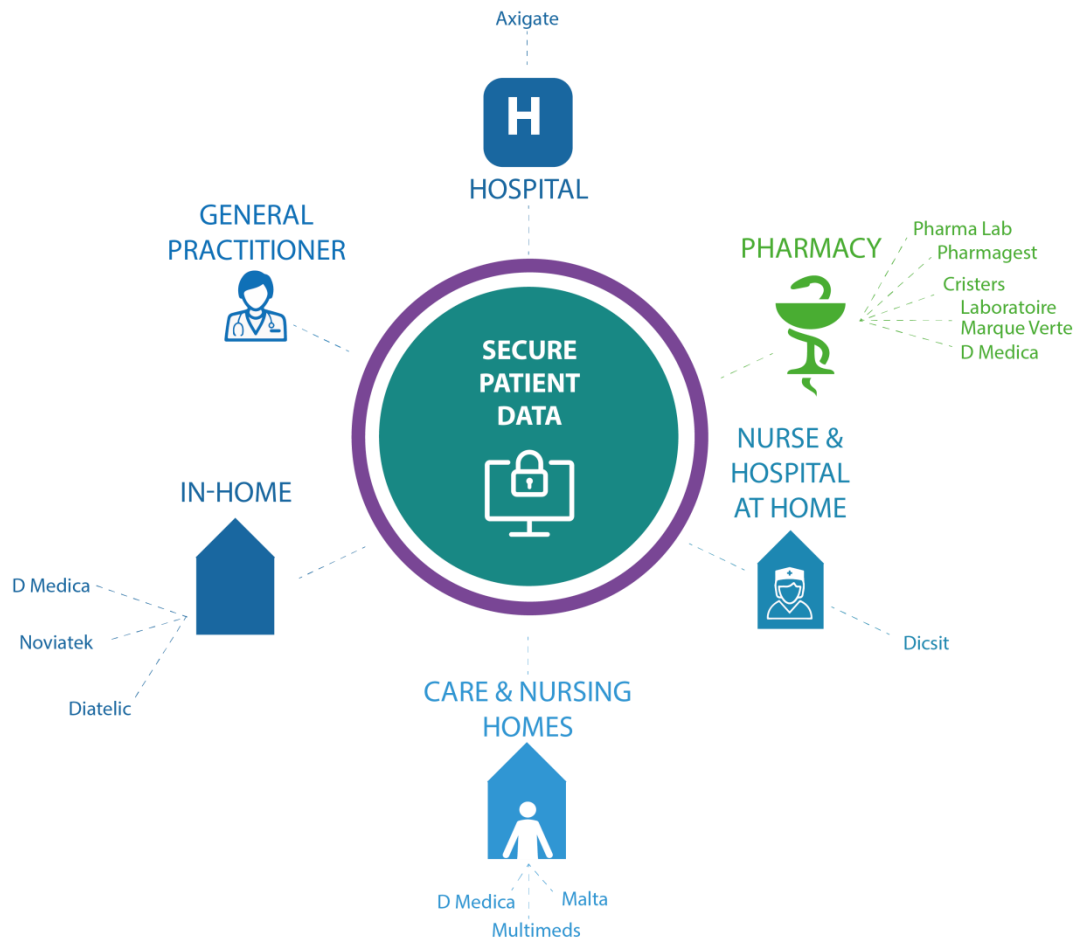
**1 700 Employees**



**Europe, Canada, Hong Kong**



LA COOPERATIVE  
**WELCOOP**





**€ 45 M** in  
revenue  
in 2017



**4 000**  
Pharmacists/  
Partners



**120**  
References  
for import



**50 Countries**



**€ 40 M** in  
revenue  
in 2017



**1200**  
Pharmacists/  
Partners



**400** References  
**80%** of the  
registry value



**4** Wholesale  
distributors :  
Alliance Healthcare,  
Phoenix, OCP &  
CRRM





**25** Employees



**€ 14** M in revenue  
in 2017



**12 000**  
Pharmacist/  
Clients



**14 000**  
Members of the  
consumer  
community



**550** References



**47** Grouping  
partners







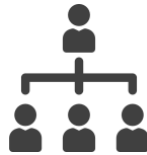
# PHARMAGEST

Technologies for healthcare

PHARMACY



**€ 146.81 M**  
in revenue  
in 2017



**1050**  
Employees



**9 800** pharmacies  
in France  
**1 200** pharmacies  
in the rest of Europe



Connected  
patients and  
smart health files



LA COOPERATIVE  
WELCOOP



# PHARMAGEST

Technologies for healthcare

PHARMACY



MALTA INFORMATIQUE

Software for care homes

Residential Care  
Planning Software



DICSIT INFORMATIQUE

Software for home care

Hospital At Home  
Software



axigate™

Software for hospital care

Hospital Care  
Software

multimed<sup>+</sup>s

Medication Adherence  
Packaging



DIATELIC

Telemedicine & artificial intelligence

Telemedicine  
& Artificial  
Intelligence



NOVIATEK

eHealth  
solutions



SABCO

Technologies for healthcare

Software for  
patient care in  
Belgium



PHARMAGEST

Technologies for healthcare

ITALIA  
Pharmacy systems  
in Italy

SAILSENSE  
BY SAILENDRA



Big Data Analytics  
& Artificial  
Intelligence



LA COOPERATIVE  
WELCOOP

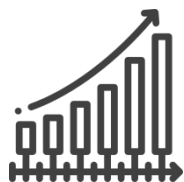
to name a few...



# MALTA INFORMATIQUE

Software for care homes

CARE & NURSING  
HOMES



**€ 9,5 M**  
in revenue in 2017



**63**  
Employees



**2 000** Nursing homes  
**25%** of market share



**250 000**  
Daily users



**200 000** Titan  
devices in  
circulation



Connected  
patients and  
smart health files



LA COOPERATIVE  
WELCOOP



## Simple and safe drug rounds for care homes

- Safer administering of medicine
- Complete trackability of medication circuit
- Practical for storage in carts and easier to identify patients
- Application accessible using a single WIFI connection





CARE & NURSING  
HOMES



**30 500** Users



**2 000**

Pharmacies  
and assisted  
living settings  
in Europe



Connected  
patients and  
smart health  
records



LA COOPERATIVE  
WELCOOP



IN-HOME



## HOW DOES IT WORK?



1  
THE PATIENT  
IS AT HOME



2  
SENSORS  
RECEIVE SIGNS  
OF ACTIVITY



3  
SIGNS ARE SENT  
TO THE BOX FOR  
REGULATING  
AND ANALYSIS



4  
A SPECIFIC  
NOTIFICATION  
IS SENT



TO FAMILY AND  
CAREGIVERS

TO THE  
HOTLINE  
24/24 7/7



LA COOPERATIVE  
WELCOOP



**+ 300**  
Employees



**€ 42 M** in  
revenue  
in 2017



**+ 4 000**  
Pharmacists/  
Partners



**+ 12 000**  
Patients



**+ 4 500** items for  
in-home care,  
centralized on a single  
logistics platform



**25** agencies  
in France




**+ 500** Nursing  
and care  
home partners



**+ 40 000**  
Residents



LA COOPERATIVE  
WELCOOP



We  
work,  
for your  
health!